Research Orientation for New Faculty Hires

August 28, 2018
Services Provided by the RPI

- Negotiate, draft and review all research-related agreements with public and/or private sponsors
- Manage Concordia’s research output intellectual property (IP) portfolio
- Assist in identifying potential partners and developing relationships
- Provide guidance regarding research agreements (MTAs, NDAs, R&D contracts etc.), IP, and technology transfer
- Assist in partnership project funding proposal development and review
Why Collaborate with Industry?

- R&D collaborations between university and industry are a key driver of innovation and the nation’s economy

- **Governments** recognizing the importance of these collaborations have developed and expanded a variety of **partnership funding programs**

- Some of the many benefits to **companies** include: intellectual and financial leveraging, opportunity to participate in the training of HQP, access to specialized infrastructure and expertise

- **Benefits** to Universities include:

  1. Opportunities to work on **applied, cutting-edge, research topics**
  2. Access to broader spectrum of **research funding** opportunities
  3. **Students** have the opportunity to **work with, and learn from, industry experts**
  4. **Organizational reputational growth** through long-term relationships with strategic R&D partners
Relationship Building

A few tools to get started in building relationships with industrial partners are:

- Seminars & invited talks
- Open Houses
- Lab/Company Visits
- Teaching & co-teaching
- Match-making Events
Evolution of R&D Relationships and Programs

Level of Funding

GETTING STARTED
- NSERC
  - Engage
  - Connect

CONNECT
- MITACS
  - Elevate
  - Accelerate
- FRQNT
  - Bourse en Milieu Pratique

PROJECT-BASED FUNDING PROGRAMS
- NSERC & SSHRC
  - Strategic Partnership Grants
- NSERC CRD
- VARIOUS CONSORTIA
  - PROMPT
  - MEDTEQ
  - CQDM
  - CRIAQ
  - PRIMA

RESEARCH CHAIRS
- NSERC
  - Industrial and Executive Research Chairs
  - Design Chairs
  - Endowed Chairs

NETWORKS
- NCE
  - National Centres of Excellence
- NSERC
  - Strategic Networks
- FROSC
  - Regroupements Stratégiqques
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