MASTERS
PhD
Research-based programs
Concordia University

#1 IN CANADA for Quality of Education
(Times Higher Education, 2020)

MSc Management

TOP 10 in North America

MSc Marketing

#11 in North America

MSc Finance

TOP 20 in North America
(Eduniversal rankings)
Bienvenue à Montréal!
Montreal consistently ranks as one of the world’s best student cities. Safe, clean and cosmopolitan, it offers a high quality of living at a low cost. In an affordable city with a vibrant atmosphere, Montrealers thrive on great food and culture, getting around by using its world-class cycling and public transportation infrastructure.

The Montreal advantage
- Top 5 Best student cities in the world (QS Best student cities ranking)
- #1 Safest city in North America (Statistics Canada)
- #1 Most affordable major city in Canada and the U.S. (UBS Prices and earnings, 2018)

STUDY at a next-generation business school
Located in the vibrant heart of downtown Montreal, Concordia University’s John Molson School of Business is one of Canada’s leading business schools.

BECOME an expert in your field
Our diverse range of Master specializations and our PhD in Business Administration attract some of the best and brightest from across Canada and around the world. Through an applied learning methodology, we provide an excellent preparation for students driven by advanced research, propelling their career forward as specialists in their field.
John Molson’s 45-credit, research-based Master’s programs are offered in four disciplines: **Finance**, **Marketing**, **Management**, and **Supply Chain Management**. All programs offer a combination of core and elective courses tailored to your specialized area of interest, allowing you to build a solid foundation before delving into your thesis.

### YEAR 1

<table>
<thead>
<tr>
<th>MSC FINANCE</th>
<th>MSC MARKETING</th>
<th>MSC MANAGEMENT</th>
<th>M. SUPPLY CHAIN MANAGEMENT</th>
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<tbody>
<tr>
<td><strong>CORE COURSES</strong></td>
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<tr>
<td>Applied Linear Statistical Models</td>
<td>Research Methodology</td>
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<tr>
<td>Financial Economics</td>
<td>2 Core Courses</td>
<td>2 Core Courses</td>
<td>7 Core Courses</td>
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<td>+ 2 Core Courses</td>
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| **ELECTIVE SEMINARS** | | | |
| 5 Elective Seminars in Finance | 6 Elective Seminars in Marketing | 6 Elective Seminars in Management | 1 Elective Seminar |

### YEAR 2

**RESEARCH THESIS**

A capstone of the Master’s programs, the Research Thesis is a major empirical project that allows you to focus on a topic of your interest and to publish your results. Work with an academic advisor to determine the scope, content, phases and timeline of the project, tackling real-life problems and generating solutions that have both academic and business merit.

**FAST-TRACK TO A PHD**

An opportunity for outstanding Master's students who have completed all of the seminar requirements for their degree with an excellent GMAT score and grades. Proceed directly into doctoral studies in the same discipline without submitting a Master’s thesis.
Join 4 elite institutions through one program. Since 1976, the John Molson School of Business, in affiliation with HEC Montreal, McGill University, and UQAM, has been offering a joint PhD in Business Administration, providing students with access to more than 300 professors, 4 library systems, computer facilities and live presentations by internationally recognized researchers. Specialize in any of five research areas, namely Finance, Marketing, Management, Accountancy and Supply Chain and Business Technology Management.

$100,000 for 5 years + Tuition fee waiver for the first 3 years

We are proud to provide our new PhD students with guaranteed funding for the first 5 years. This amount comes from a variety of sources (scholarships, donor grants, etc.) and teaching activities.

Become an Authority in your field by earning a PhD

Up to 2 years
Specialization
Focus your research into a particular area of specialization.

Up to 3 years
Dissertation
Develop and defend a formal dissertation.
FUND YOUR RESEARCH

Our graduate students have access to a range of financial support options, representing our commitment to providing students the foundation and security they need to produce advanced research.

SHOWCASE YOUR FINDINGS TO PROFESSIONALS

Participate in the Annual Graduate Research Exposition with fellow Masters and PhD students to present your ideas and findings to key members of the business community. Network with industry representatives and explore career options while presenting your original research and competing for cash prizes.

GET ACCESS to an ecosystem of resources

By selecting one of our programs, you gain access not only to world-class professors and a group of diverse peers, but join an ecosystem of resources at your disposal.

DRAW ON A DYNAMIC RESEARCH CULTURE

With various research centres brimming with talent and ambition, the John Molson faculty and graduate students are busy creating innovative solutions to many contemporary business problems. Our work is solidly rooted in actual practice to respond to real industry challenges.

GAIN VALUABLE WORK EXPERIENCE

Seize various off-campus internship and on-campus graduate assistantship opportunities during the course of your studies. We allocate annual funds for teaching assistants, lab demonstrators and conference leaders. In addition, a number of students have the opportunity to do internships.
I chose the John Molson School of Business because of its reputation. I had friends who studied here that were extremely happy with their experience and I really felt at home when I first visited the school.”

Our expert faculty come from many prestigious institutions, building an international reputation for their innovative research, publishing in some of the best journals, and sitting on the boards of many Learned Societies. Many are active and successful in the business world, bringing their experience back to the classroom. Taking great pride in the continued mentoring of the graduate students emerging from our programs, our small class size also allows for significant interactions with faculty and peers, allowing you to expand your network and learn from a diversity of perspectives.

Jennifer Tourangeau,
MSc. Marketing
Build an expertise in the field of your choice and select your path according to your personal and professional objectives. Some of our students build their careers in the private sector by becoming specialists in diverse fields such as human resources, brand management, supply chain and investment management. Others choose to pursue careers in industry research and academia, imparting their knowledge to industry professionals and the next generation of business leaders.
Dedicated to your personal and professional development, Career Management Services supports all students and alumni in their endeavours and provides relevant resources to help you reach your career goals.

- Personalized support for résumé and cover letter writing, job search, interview preparation, job offer negotiation, LinkedIn/digital brand management, and dining etiquette.
- Graduate Student Elevator-Pitch Day
- C-RISE program for international students (career seminars, networking events, etc.)
- Networking events

**LEARN to market yourself**

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**CAREER STATISTICS**

- 900+ employers
- 550+ workshops
- 3000+ job postings
- 200+ on-campus recruitment and employer info sessions

Tap to learn more
BUILD a specialized network with research expertise

Sahar Taher
Senior Consultant, People
Advisory Services
Ernst & Young
(MSc Management)

Daniel Nguyen
Service Plan Advisor
Dorma Kaba
(MSc Finance)

The John Molson School of Business fosters a collaborative and supportive learning environment, allowing you to build a solid and long-lasting network and providing you with key opportunities, long after you graduate. Find out directly from our alumni and current students how the program and the school helped them become experts in their fields.

Ali Roughaldari
(PhD, Finance)

Erica Pimentel
CA Researcher
(PhD, Accounting)
We take a holistic approach to admissions and assess you based on your work and research experience, intellectual abilities, leadership potential and communications skills.

<table>
<thead>
<tr>
<th>MSc admissions</th>
<th>PhD admissions</th>
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<tr>
<td><strong>Transcripts:</strong> 3.0+ GPA*</td>
<td><strong>Transcripts:</strong> 3.5+ GPA*</td>
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<tr>
<td><strong>GMAT:</strong> 580+**</td>
<td><strong>GMAT:</strong> 640+</td>
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<tr>
<td>3 letters of reference</td>
<td>3 letters of reference</td>
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<tr>
<td>TOEFL / IELTS: 95 / 7.0</td>
<td>TOEFL / IELTS: 95 / 7.0</td>
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* Depending on background, students without adequate prior knowledge in their area of specialization may be asked to take one or more supplemental courses.

** GMAT waivers may be granted to candidates with an excellent CGPA (3.5+/4.3) from a recognized Canadian university degree.

* Applicants must hold a Master’s degree. Students without a formal academic background in Business Administration may be required to take up to an additional five (5) courses, usually at the MBA or MSc level.

** CV / Resume ** Work experience is not mandatory, but is considered an asset
** Statement of purpose: ** 500 words
** Interview ** (case-by-case basis)

** Tuition***

| Canadian / Permanent residents – Quebec | $6,000 |
| Canadian / Permanent residents – Other | $14,000 |
| International students | $42,000 |

| Canadian / Permanent residents | $15,000 |
| International students | $50,000 |

** Application deadlines (Fall admissions only) **

| Early application (recommended) | January 15 |
| International final deadline | March 1 |
| Canadian / Permanent Resident final deadline | June 1 |

| All candidates | January 1 |

***Approximate total tuition. Funding opportunities, merit-based graduate awards and graduate assistantships available.

Contact us for more information
gradadvisor.jmsb@concordia.ca
+1-514-848-2424, ext. 8685