

WHAT CAN I DO WITH MY MAJOR IN ECONOMICS

OVERVIEW OF MAJOR

Through the Faculty of Arts and Science, Concordia University offers BA degree programs in Economics including a BA Honours in Economics, a BA Specialization in Economics and a BA Major in Economics. Also offered are a Minor in Economics and a Minor in Analytical Economics. A Co-operative program is also available. At the graduate level, Concordia University offers a Doctor of/Doctorate in Philosophy, Master of/Magisteriate in Arts and Diploma in Economics. (For students enrolled in the M.A. Program in Economics, an Economics Co-operative Program is offered.) For the latest information on these and other programs, go to the Department of Economics' website at <http://economics.concordia.ca>

Through the John Molson School of Business, Concordia also offers a BComm degree with a Major in Economics or a Minor in Economics. For the latest information on these programs go to JMSB's website at <http://johnmolson.concordia.ca/en/undergrad/bachelor-degrees/majors/economics>

Economics prepares students for careers in a variety of fields and in virtually every industry. The skills which students gain while working on their degree (e.g., quantitative reasoning, critical thinking, communication) prepare them for many career options and are attractive to potential employers.

EXAMPLES OF JOBS ACQUIRED BY CONCORDIA GRADUATES

The following job titles are representative of the types of entry-level positions for which Concordia University students are qualified for upon graduation. Note that the numbers following each job title refer to Canada's National Occupational Classification (NOC) code. For details on these titles go to <http://www5.hrsdc.gc.ca/NOC/>.

- Account Executive (1122)
- Accountant (1111)
- Actuary (2161)
- Administrator (0111, 0012, 1114)
- Bank Manager (0122)
- Business Analyst (4162)
- Credit Analyst (1232)
- Economic Advisor (4162)
- Economic Analyst (4162, 1112)
- Economist (4162)
- Financial Advisor (1114)
- Financial Analyst (1112)
- Financial Consultant (1112)
- Financial Planner (1114)
- Investment Services Assistant
- Junior Advisor
- Junior Business Analyst (4162)
- Junior Trader (1113)
- Management Consultant (1122)
- Management Trainee (0122, 0621)
- Marketing Assistant
- Marketing Executive (0611)
- Marketing Analyst (4163)
- Marketing Manager (0611)
- Merchandiser (6233)
- Mortgage Underwriter
- Statistical Clerk (1454)
- Trading Assistant (1113)

CELEBRATED ECONOMICS MAJORS

Stephen Harper. 22nd Prime Minister of Canada

Darren Entwistle. Concordia Alumnus. CEO TELUS

Mario Dumont. Concordia Alumnus. Former Leader of ADQ Party

Noreena Hertz. One of World's Leading Political Economists.

John Kenneth Galbraith. Canadian. Prolific Author & Influential Economist

Joan Robinson. Known for her Magnum Opus, "The Accumulation of Capital"

Jeffrey Sachs. Special Advisor to UN Secretary-General, General Kofi Annan

MORE JOB TITLES

A degree in Economics prepares you for a wide range of jobs including researcher/research assistant, financial analyst, market analyst, personal financial advisor, public policy consultant, and purchasing manager. The titles below are not meant to be exhaustive but are representative of fields which economics majors pursue. Keep in mind that some occupations require further education (e.g., a higher degree, second degree, diploma). Note that the numbers following each job title refer to Canada's National Occupational Classification (NOC) code. For details on these titles go to <http://www5.hrsdc.gc.ca/NOC/>.

- Attorney (4112)
- Auditor (1111)
- Bank Officer/ Bank Clerk (1434)
- Bank Teller (1433)
- Bookkeeper (1231)
- Broker (1113)
- Buyer (1225), (6233)
- Community Economic
- Development Officer (4163)
- Compensation/Benefits
- Coordinator (1121)
- Corporate Lawyer (4112)
- Credit Manager (0122)
- Diplomat (4168)
- Economic Development Officer (4163)
- Economic Forecaster (4163)
- Economic Geographer (4169)
- Economic Geologist (2113)

- Economic Policy Researcher (4162)
- Equity Research Analyst (1112)
- Financial Journalist (5123)
- Financial Researcher
- Health Policy Planner (4165)
- Insurance Agent (6231)
- Investment Banking Analyst Trainee
- Investment Manager (0121, 0122)
- Labor Relations Researcher
- Lawyer (4112)
- Lobbying Researcher (4164)
- Manager (0621)
- Market Researcher (4163)
- Member of Parliament (0011)
- Mortgage and Consumer Credit Manager (0122)
- Research Analyst (1112, 4163)
- Researcher
- Retail Manager/ Retail Sales (0621)
- Small Business Owner/ Investor (0621)
- Statistician (2161)
- Stockbroker (1113)
- Tax Economist (4162)
- Trade Analyst (4162)
- Trader (1113)
- Underwriter Trainee (1234)
- University President (0014)
- University Professor (4121)
- Urban Planning Research Assistant
- Venture Capitalist

POTENTIAL WORK SETTINGS

The private sector employs most of those with a degree in economics; many are employed in managerial, marketing, real estate, sales, consulting, research and finance sectors. A substantial amount of others work in government and academic institutions. To research specific employers who hire those in the field, there are many resources available in such locations as the Career Resource Centre, the Webster Library, Vanier Library and the Internet.

- Agricultural Settings
- Brokerage Firms
- Canada Border Services Agency
- Canada Revenue Agency
- Commercial and Regional Banks
- Colleges
- Consumer Goods Manufacturing Firms
- Corporations
- Economic Research Firms
- Environmental Study Institutes
- Financial Institutions
- Fisheries and Oceans Canada
- Forensic Economics

CON'T. – POTENTIAL WORK SETTINGS

- Forestry Settings
- For-profit Sector
- Geological Study Centres
- Government Bodies (Federal, Local, Provincial)
- Hospitals
- Human Resource Centres
- Insurance Firms
- International Business Firms
- International Economic Firms
- Law Firms
- Management Consulting Firms
- Market Research Firms
- Media Organizations
- National Defense
- Newspapers/ Magazines
- Nonprofit Organizations
- Political Organizations
- Private Enterprises
- Public Relations Settings
- Real Estate Firms
- Statistics Canada
- Television Industry
- Transportation Companies
- Universities

SKILLS AND CHARACTERISTICS

Important skills needed for those who wish to succeed in the field include strong critical thinking, analytical, team working, research, quantitative, problem solving, creative thinking, communication and attention to detail. In addition, students will find the following skills, interests, values and other characteristics valuable for succeeding in the field.

- Ability to Meet Deadlines
- Ability to Work Under Pressure
- Business Maturity
- Communication Skills
- Confidence
- Curiosity
- Decision Making Skills
- Discipline
- Good Concentration
- Good Judgment
- Interest in Keeping Up with Current Events
- Leadership Skills
- Managerial Skills
- Mathematics Skills
- Negotiation
- Objectivity
- Open-mindedness
- Organizational Skills

- Outgoing Nature
- Patience
- Perseverance
- Persistence
- Persuasion
- Public Speaking Skills
- Risk Management Skills
- Self-motivation
- Strong Concentration
- Time Management Ability

PROFESSIONAL ASSOCIATION AND OTHER LINKS

Making wise career decisions requires exploring your field. A multitude of Internet sites and other resources will help you do this to the best of your ability. Professional association sites, in particular, are very useful for their career descriptions and job hunting tips. Moreover, these authoritative sites frequently provide links to Internet sites which announce job openings and list potential employers. A few recommended sites are included below.

CANADIAN

Canadian Association for Business Economics

<http://www.cabe.ca>

Aimed at applied economists and those involved in business economics. Provides professional development and networking opportunities through events, conferences and meetings. Click on News under Documents for useful links to keep up in the field.

Canadian Economics Association (CEA)

<http://economics.ca/>

Aims to further economic knowledge through promoting study and research, publications and the discussion of economic questions. Check out the section on Employment.

Economic Developers Association of Canada (EDAC)

<http://www.edac.ca>

As Canada's national organization of Economic Developers, promotes high professional standards and professional development opportunities (e.g., Educational Seminars, Ec.D. designation) for economic development practitioners.

INTERNATIONAL

American Economic Association

<http://www.aeaweb.org/>

One of the major US economics associations. Click on AEA to locate useful information for graduate and undergraduate students. Explore continuing education programs offered by the Association. Also maintains a job board.

International Economic Association

<http://www.iea-world.com/>

Aims to promote understanding among economists worldwide through meetings, research and publications.

International Economic Development Council (IEDC)

<http://www.iedconline.org/>

One of the world's largest professional organizations for economic development practitioners. Click on Site Map to explore IEDC's publications, resources and professional development offerings.

National Association for Business Economics

<http://www.nabe.com>

Click on Careers for Profiles of People Who Use Economics in Their Work, Salary Survey Highlights and Entry Level Salaries.

CREATE YOUR AMAZING CAREER – CAREER RESOURCE CENTRE TITLES

For those who need more help with their career and educational planning, the Career Resource Centre (CRC) offers books, pamphlets, DVDs and recommended Internet sites. It is located in the Hall Building, H-440, at 1455 de Maisonneuve Blvd. West. The following titles are just a few of the titles available in the CRC.

- The Academic Job Search Handbook
- Best Jobs on Bay Street
- Career Opportunities in Banking, Finance, and Insurance
- Careers in Business Economics
- Careers in Economics Panel Discussion - DVD Format
- Careers in International Affairs
- Careers in Nonprofits & Government Agencies
- The Fast Track: The Insider's Guide to Winning Jobs in
- Management Consulting, Investment Banking, & Securities Trading
- Financial Services Canada: Canada's Definitive Services Industry Reference Directory
- Great Jobs for Economics Majors
- Jobs That Matter: Find a Stable, Fulfilling Career in Public Service
- The Practical Guide to Finding the Right Finance Job in Canada
- Resumes for Financial Jobs
- Top Careers for Economics Graduates