



JOHN T MOLSON



# GET THE SKILLS AND KNOW-HOW TO WORK FOR YOURSELF

From artists to psychologists, from graphic designers to freelance writers, over 15% of the Canadian workforce is self-employed.

The Graduate Certificate in Entrepreneurship (GCE) is a short, focused, graduate-level business program that provides students from various backgrounds with the critical skills and knowledge they need to plan, launch and sustain their own micro-enterprise.

This unique 15-credit program can be completed on a part-time or full-time basis, and is designed specifically for non-business students wishing to start their own micro-enterprise such as an artist-run studio, design firm, or professional practice.

# WHO IS IT FOR?

The program is for recent university graduates with a bachelor's degree in any non-business discipline, as well as professionals and artists looking to start their own business. Participants must be Canadians or permanent residents.

No prior work experience is required.

# WHAT WILL YOU LEARN?

- The essentials of self-employment and management of a micro-enterprise
- Marketing basics: how to develop the marketing plan for your venture
- How to develop your business plan
- To anticipate and understand the issues that will arise as your business grows

# CONCORDIA'S JOHN MOLSON SCHOOL OF BUSINESS

The John Molson School of Business is one of the leading business schools in Canada and a hub of expertise in the area of business ownership.

Our internationally-renowned faculty members are constantly pushing the boundaries of business research, and many are active and successful in the business world, allowing them to impart real-world knowledge in addition to theory.





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# THE JOHN MOLSON GRADUATE CERTIFICATE IN ENTREPRENEURSHIP

# PROGRAM LENGTH AND SCHEDULE

The program offers a work-friendly schedule. Students can complete the program (5 courses / 15 credits) in two or three semesters (full-time or part-time).

#### Core Courses:

- GCE 511 Starting Your Own Business
- GCE 512 Marketing Your Own Business
- GCE 513 Growing Your Own Business
- GCE 514 Entrepreneurship: Venture Creation
- GDBA 595 Elective course

#### Elective Courses (may change from year to year):

- Professional Business Skills
- Business Law
- e-Marketing
- Project Management

For course descriptions, please visit the curriculum section of our website: concordia.ca/gce

# ADMISSION REQUIREMENTS AND SUPPORTING DOCUMENTS

- Completed online application form via concordia.ca/gce
- Bachelor's degree in any field with a minimum GPA of 2.7 (B- average or equivalent)
- TOEFL/IELTS for non-native English speakers minimum of 90 (iBT) or IELTS 7.0

- A statement of purpose that includes your profession and a description of the business you wish to start
- An up-to-date résumé (curriculum vitae)
- Two letters of reference from business or academic professionals

# APPLICATION DEADLINE

Fall term (September): July 15, 2017

# MEET US TO FIND OUT MORE

Register for an information session (concordia.ca/jmsbinfosessions), email us or book a one-on-one appointment in person, by phone or Skype to find out more about our program and have your questions answered.

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