





DEAN'S REPORT 2014-2015



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MESSAGE FROM THE DEAN

Guided by our vision to set the pace for the next generation of business schools, and our mission to provide an engaging learning and research environment that inspires us to go beyond the commonplace for the development of business and society, we have completed the first year of implementation of our five-year strategic plan and have made great advances as a business school.

I am continually heartened by the remarkable achievements of our students, staff, faculty and alumni. This report highlights some of their accomplishments and demonstrates the progress that we have made vis-à-vis our seven strategic imperatives:

- Innovating in Pedagogy and Curriculum
- Elevating the Student Experience
- Enhancing Relationships with Alumni and the External Community
- Excelling in Executive Education
- Increasing Research and Knowledge Transfer
- Developing International Presence and Appeal
- Attracting and Retaining the Best Faculty

Thank you for your contribution to what was another banner year for the John Molson School of Business.

Sincerely,

Steve Harvey

VISION To set the pace

To set the pace for the next generation of business schools.

MISSION

To provide an engaging learning and research environment that inspires us to go beyond the commonplace for the development of business and society.

VALUES

Advancing Knowledge
Building on Diversity
Daring to Innovate
Promoting Responsible Business
Going Beyond the Classroom
Respecting the Individual
Contributing to the Community

STRATEGIC IMPERATIVES

Innovating in Pedagogy and Curriculum

Elevating the Student Experience

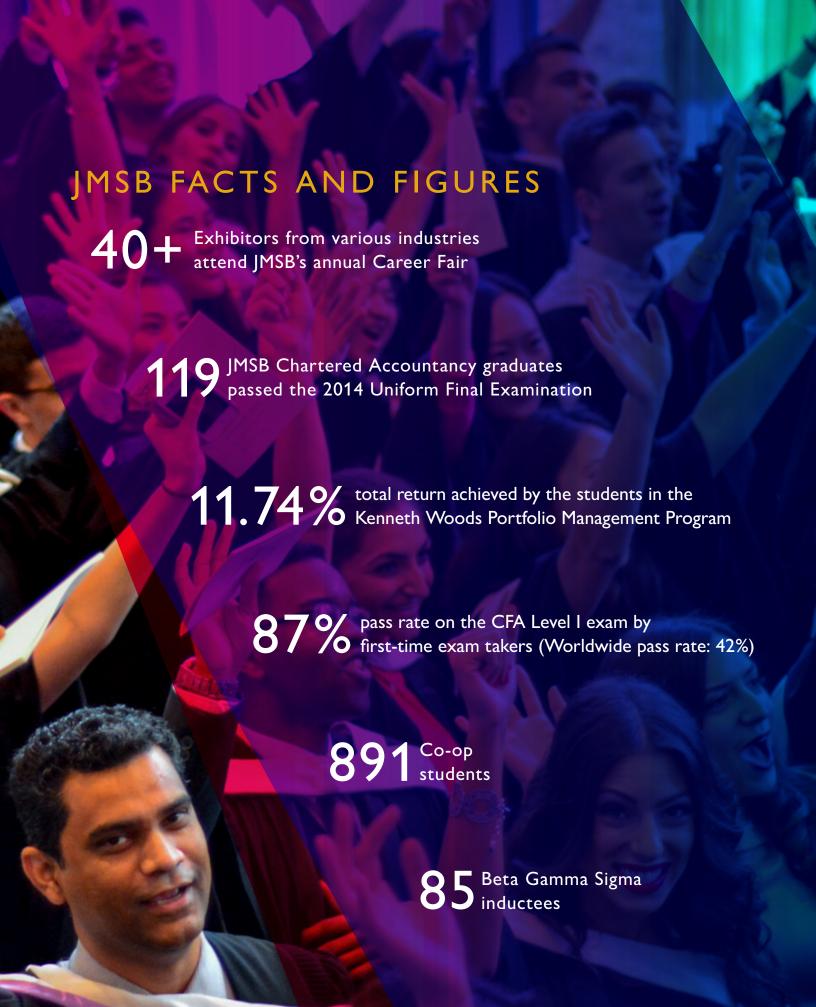
Enhancing Relationships with Alumni and the External Community

Excelling in Executive Education

Increasing Research and Knowledge Transfer

Developing International Presence and Appeal

Attracting and Retaining the Best Faculty



INNOVATING IN PEDAGOGY AND CURRICULUM

NEW GRADUATE DIPL AND CERTIFICATE IN BUSINESS ADMINISTRA

JMSB's Graduate Diploma in Business
Administration and the Graduate
Certificate in Business Administration
were redesigned to provide students with
functional knowledge in the fundamental areas
of business, teach them how to identify, analyze,
and propose solutions to business issues and
effectively communicate with and influence
their business' stakeholders.

Some of the highlights include new courses in professional business skills (GDBA and GCBA) and a new course in strategic management (GDBA). The content of all the current courses has been modernized.

Two new and improved programs at JMSB

VAN BERKOM INVESTMENT MANAGEMENT PROGRAM

A \$1 million donation by alumnus J. Sebastian van Berkom will establish the Van Berkom Investment Management Program, where eight students per year will manage funds with a view to achieving above-average returns long term.

Why give to his alma mater? "It's pretty simple. Sir George accepted me as a student and I've done tremendously well ever since. There's only a certain amount of money one needs in life. After that, I believe in giving back to society," says van Berkom.

He has to date donated \$2.3 million to Concordia.

A proud graduate invests in his alma mater





GOING BEYOND THE CLASSROOM

CASE COMPETITIONS

JMSB's undergraduate case competition program enjoyed one of its most successful years to date. In 27 competitions, JMSB students garnered:

- 18 gold medals
- 80 silver medals
- 5 bronze medals
- 10 other awards

JMSB once again played host to four world-class business case competitions:

- The John Molson Undergraduate Case Competition
- The Engineering and Commerce Case Competition
- The John Molson MBA International Case Competition
- The Van Berkom JMSB Small Cap Case Competition

Concordia's international MBA case competition sets the 'gold standard'

The Engineering and Commerce Case Competition is back

Concordia's undergraduate business competition sets a global benchmark





CEO FOR A DAY

Three BComm students spent a day with one some of the country's top senior executives after being selected to shadow the CEOs of Via Rail Canada, Quebec's Liquor Board — the SAQ and gaming giant Ubisoft Montreal.

Jesse Carmichael, Anthony Esposito and Michael Richardson were among the six Quebec winners of executive search firm Odgers Berndtson's annual CEO for a Day competition, which pairs third and fourth year undergraduate finalists from across the country with local CEOs.

/ <u>IMSB students selected to be</u> "CEO for a Day"

ACCOUNTING EXCELLENCE

A team of JMSB accounting graduates was awarded the 2015 Fernand-Cloutier Award.

Hadia Amrane, Robert Masciotra, Roselaine Rocheleau and Charles Auguste Taschereau received the \$6,000 prize, funded by the CPA Foundation, at the Quebec CPA Order's annual Ambassadors Gala on November 22.

The award is given annually to the team of Executive Program graduates that obtained the best results during the final stage of the CPA, CMA accreditation process, which consists of a written and oral report to the board of directors.

JMSB accounting graduates win Fernand-Cloutier CPA award

STRATEGIC IMPERATIVE

ENHANCING RELATIONSHIPS WITH ALUMNI AND THE EXTERNAL COMMUNITY

PROMOTING RESPONSIBLE BUSINESS

"SUSTAINABLE ENTERPRISE"

In April, JMSB and the global law firm Dentons co-hosted a panel discussion on the role that business and industry, as engines of wealth creation, have to play in tackling the challenges of global environmental change.

The panel included JMSB's Paul Shrivastava, who is Executive Director of Future Earth, the UN global research platform, Rémi Quirion, Chief Scientist of Quebec and representatives from two companies that are long-time leaders in corporate sustainability practices: Alain Lemaire, from Cascades, and Marie Giguère, from the Caisse de dépôt et placement du Quebec.



"BIG IDEAS FOR BETTER BUSINESS"

In November, JMSB hosted an event focused on small and medium-sized enterprises (SMEs). The day showcased the school's collaboration with local businesses and allowed SME owners to learn more about institutional resources, including access to cutting-edge research and technology, innovation, knowledge transfer and the university's pool of student talent.

A panel discussion on succession planning in Quebec was held as part of the event. The panelists for the discussion were JMSB researchers Peter Jaskiewicz and Alexandra Dawson as well as Norman Hébert Jr., chairman of the Board of Governors at Concordia and president and CEO of Groupe Park Avenue Inc., and Diane Lanctôt, president of Lanctôt Ltée Distributor.

Open Doors, Open Knowledge – Why succession planning is essential to Quebec's future

Open Doors, Open Knowledge – Big ideas give small businesses a boost



DARING TO INNOVATE INNOVATION IS GREAT

In partnership with the British Consulate General in Montreal, JMSB played host to an event dedicated to innovation in the automotive and aerospace industries in Quebec and the UK.

The day's proceedings began with a discussion of the technological advancements of the Bloodhound – the world's fastest car, an interactive mockup of which was on display in the school's atrium.

This was followed by the final round of a case competition organized by Aéro Montréal which required teams of local engineering students to present the concept for a new cargo aircraft.

A second panel discussion on the topic of international, inter-industry cooperation was moderated by Peter Jaskiewicz, CIBC Distinguished Professor of Entrepreneurship and Family Business at JMSB. The panel, made up of representatives from Rolls Royce, Bombardier, Mecachrome and M1 Composites Technology, explored the importance of cross-sector collaboration to industrial innovation.

Innovation is GREAT – The car that's 135 times more powerful than an F1 racer



CONTRIBUTING TO THE COMMUNITY - RESPECTING THE INDIVIDUAL

JMSB has a strong tradition of community service and in return those communities contribute to JMSB's unique and vibrant organizational culture. Over the course of any given year, hundreds of our students, alumni, staff and faculty members give of themselves in ways that benefit the community.

THE ALEXANDRE BILODEAU FUND

JMSB accounting student and two-time Olympic ski champion Alexandre Bilodeau has set up a fund for therapy and rehabilitation services for children with motor and sensory impairments. The Alexandre Bilodeau Fund's \$1 million campaign will finance physically impaired children's athletic dreams and rehabilitation.

Concordia Olympian helps kids achieve goals

CIBC 401 BIKE CHALLENGE

A JMSB alumnus, Gene Piccoli, founded a bike-a-thon in support of sick children. The CIBC 401 Bike Challenge is a 580-kilometre cycling marathon, which starts at the Sick Kids Hospital in Toronto and ends at the Montreal Children's Hospital.

"What we raise goes towards things like cancer research and buying equipment for these kids," says Piccoli, who is a vice-president of CIBC Wood Gundy.

Concordian keeps fundraising wheels in motion

DEAN'S AWARDS

In December, JMSB celebrated the achievements of nine individuals at the annual Dean's Awards ceremony. The awards were established in 2008 to recognize exceptional faculty members for their scholarly and teaching achievements, as well as staff who have distinguished themselves in the area of support service.

DISTINGUISHED SCHOLARSHIP

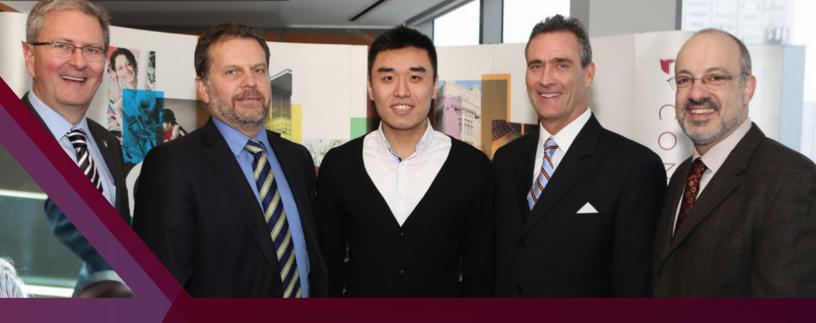
- Navneet Vidyarthi Emerging Scholar Award
- Alexandra Dawson Mid-Scholar Award
- Isabelle Dostaler Established Scholar Award

TEACHING EXCELLENCE

- Tara Ramsaran Full-time Graduate
- Larry Jacobson Part-time

STAFF RECOGNITION

- Amanda Holt
- Marie Lyster
- Sandra Romanini
- Arlene Segal



GIFTS TO IMSB

NATIONAL BANK

A major gift from Montreal-based National Bank will advance business research at by establishing the National Bank Initiative in Entrepreneurship and Family Business. The \$1 million gift will propel research on entrepreneurship and family businesses and support graduate and undergraduate students.

National Bank donates \$1 million to Concordia's John Molson School of Business

CQG

Denver-based CQG donated 24 licenses of its Integrated Client, high tech software designed for charting and analyzing derivatives markets. The licences are valued at \$1.6 million.

About 150 Department of Finance students will benefit annually and gain competitive edges in financial services job markets.

CQG donates \$1.6 million of software to Concordia's John Molson School of Business

FORMULA GROWTH

Montreal-based investment firm Formula Growth Limited donated \$1.1 million to support initiatives at Concordia, Bishop's, McGill and HEC Montréal. At JMSB, the gift was directed toward the John Dobson—Formula Growth Investment Room to ensure that students continue to have access to the financial information and related academic support that is vital in learning how to become top-notch investment professionals.

Formula Growth donates \$1.1 million to four Quebec universities







STRATEGIC IMPERATIVE **INCREASING RESEARCH AND** KNOWLEDGE TRANSFER

ANNUAL GRADUATE RESEARCH EXPOSITION

Student researchers in the Master of Science (MSc) and Doctoral (PhD) in Administration programs at IMSB presented their original research to the academic and business communities at the Annual Graduate Research Exposition (AGRE) in November. The AGRE showcases the type and scope of research done at JMSB and helps students get recognition and valuable feedback from independent judges representing the academic and business communities.

Making research accessible (and fun)

ENTREPRENEURSHIP

FACULTY SPOTLIGHT JOHN MOLSON SCHOOL OF BUSINESS



The entrepreneur's **B-school**

Concordia's John Molson School of Business is becoming a knowledge hub for business owners and entrepreneurs

reg Adelstein, GrDip (sports admin.) 93, knows a thing or two about entrepreneurship. Founder of iGotcha Media, a Montreal-based

guide them through the entrepreneurial process." says Adelstein. "I also act as a judge in some of the entrepreneurship-focused competitions that JMSS runs." In addition to mentoring students. Adelstein guides research projects and delivers lectures in JMSS's

of Gotha Media, a Montreal-based digital signing agency, he has been developing high-tech companies for more than 15 years. What the enjoys most though is sharing tips and tricks with young basiness students. As the new enterperneur-in-residence at the John Molson School of Basiness (MBS). Adelsten does just that.

"I meet with sudents one-on-one or in groups in the classroom and try to help with the distinctive character of family enterprise and enterprenarability." key drivers of economic growth in

Quebec and Canada. It funds research, scholarships and fellowships for students with an interest in entrepreneurship, a speaker series and the National Bank Entrepreneur-in-Residence. Alexandra Dawson, associate professor in the Department of Management and director of the initiative, says that

and director of the initiative, says that research-probing issues that affect small-and medium-sized enterprises (GMEa), like succession planning for instance, can play a very important societar lore. The CIBC estimates that in the next 10 years half of all small- and medium-sized businesses in Ganada will experience transfer of ownership.

ording to estimates, are family-owned years, "says JMSB Dean Steve Harvey who also notes that a new academic clinis area is vital," says Dawson. according to estimates, are family-owne and -managed, so advancing knowledge in this area is vital," says Dawson. "I would say that at the moment we

in this area is vital, 'asys Dawson.

Twould sy that a the moments we are in the top 10 business schools in the world when it owns to knowledge reastion in the area of family business. 'esys Peter Jacksevic, associate professor in the Basic Peters of the State of Collaboration among family members Dakensevic, associate professor in the like kinding in 20.3, and the recruitment of Boh Naon, a Ph.D in entrepreneurably from Syraces University, are among the many exciting developments at JMSB that promote its new direction tooral thecoming half of the entrepreneural expertises. MSB faculty members have been tremendously successful in recent years in their applications to federal and provincial agencies for SMF-related research grants.

We have made great strides in entrepreneurabing and business will be the creation of additional entrepreneurabing and business will be the creation of additional entrepreneurabing and business will be the creation of additional entrepreneurabing and business specified business specified business specified business specified business specified business specified business and important some the contract of a careful business specified business specified business and the recruitment of a function of a careful business and the recruitment of the specified business and the provincial business and the contract of a function of the provincial business and the

has been an area of focus for JMSB and we

ntrepreneurship and business wisdom, "says Adelstein. "It's important for young entrepreneurs to have someone

to bounce ideas off and to share their hop and fears with. Surrounding oneself with experienced individuals is very valuable. According to Dawson, this type of

mentorship is a powerful complement to theoretical instruction. "Hearing Greg's stories and anecdotes really gets students' curiosities going," she says. "He makes the notion of being an entrepreneur come to life. Programs like this can help sow the seeds of entrepreneurship because many entrepreneurship because many students don't know they want to be entrepreneurs. In the safe environmen of a classroom, where you can make mistakes, they feel comfortable asking

mistakes, they feel comfortable asking questions like. 'Is this for me?"

Through its education and support of young entrepreneurs, and through the expertise that it shares with the business community, it is evident that JMSB is well on its way to being regarded as a top resource for the next generation of business mavens.

7TH ANNUAL GRADUATE RESEARCH EXPOSITION

is in the PND and MSc programs a ent their original research to the a siness communities. The participal and presentations are judged by yes from Montreal's business com



Entrepreneurship in Action – DARING TO INNOVATE

In addition to advancing knowledge in the area of entrepreneurship, JMSB is committed to supporting young entrepreneurs through a variety of initiatives.

THE DOBSON PRACTICUM

Now in its fourth year, the practicum uses hands-on learning to encourage Concordia entrepreneurs to start their own ventures.

It is funded by the John Dobson Foundation and was started by John Molson School of Business professors Ron Abraira and Tim Field. Speaker events and other activities are organized with the help of the Enactus Concordia team.

Got a business idea? Learn how to make it happen

An entrepreneurial spirit runs through many of our students and graduates, as is evidenced in their varied innovative endeavours and accomplishments. Here are but a few examples:

NEURO STARTUP CHALLENGE

Concordia-based Motion Correct competed in the U.S. National Institutes of Health (NIH) Neuro Startup challenge. The competition invited groups to develop business plans around patents for inventions currently available for licensing. Motion Correct chose to work with Invention 14 — a device that improves MRI imaging.

The startup includes two John Molson School of Business MBA students, Alina Parapuf and Motion Correct co-founder Andy Chang, who is also a software programmer and biomedical engineer.

A startup approach to improving MRIs



PPLCONNECT

Another BComm graduate, alumna Jenviev Azzolin, developed an app that allows users to continue their cellphone conversations across other devices. She co-founded PPLCONNECT, a company that has received two Canada Media Fund awards, received funding from the National Research Council of Canada, raised private equity and been named one of Canada's most innovative startups.

KEEP ACCOUNTING

BComm graduate Cameron Hushyar launched his own online bookkeeping and payroll service, Keep Accounting. The company serves accountants by tapping into the trend of migrating professional services online.

How a Concordian found entrepreneurial groove

















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