

## Career Fair Sample Questions

Meeting the people who work in the industry you want to peruse a career in is an incredible learning opportunity. The questions you ask - and the answers you receive - will help you identify the steps you need to take to reach your goal.

Keep these tips in mind:

- Ask open ended questions instead of closed questions which lead to a yes or no answer.
- Target questions appropriately depending on who you are speaking to.
- Prioritize the questions that are most important to you since you will most likely only have time for a few questions.
- Listen to what others are asking so that you do not ask the same questions.

### Questions for the Engineer

- Can you tell me about a typical day?
- Can you tell me more about the projects you are working on and what you find most challenging/rewarding?
- What skills and characteristics would the ideal candidate need to obtain a position?
- How well did university prepare you for the job? Are there courses or projects you recommend?
- What makes you stand out from your competitors?
- Can you recommend any professional associations/groups (including on-line forums)?
- What advice do you have for new graduates who want to work for your company?

### Questions for Human Resources (HR)

- What are you looking for in a résumé?
- What additional training, skills or certifications do you recommend?
- How do you evaluate overseas experience?
- What top skills do employees have that make them successful in your company?

- Are there any internship opportunities? Job shadowing opportunities? When is the best time to apply?
- When is your peak hiring time?
- What types of positions do you have trouble filling? Why?
- What kinds of projects/challenges are interns given in your company? How are they evaluated?
- What does your hiring process consist of?
- Are you hiring for positions in other Canadian or international offices?
- What are typical entry-level positions in this field? What duties and responsibilities do these positions entail?
- What is a typical career path in your company?
- What is the salary range for an entry-level position?
- Do you have any suggestions about how to prepare for your recruitment process?
- What is the best way to follow up on my application?
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### Questions for either HR or the Engineer

- How important is French in your workplace?
- How can I obtain an interview with your company?
- What technical skills does one need to be hired for the position?
- What are the characteristics of your most successful employees?
- Is a graduate degree necessary to advancing within your company? If so, which ones? Is a graduate degree considered an over qualification?
- Can we connect on LinkedIn?